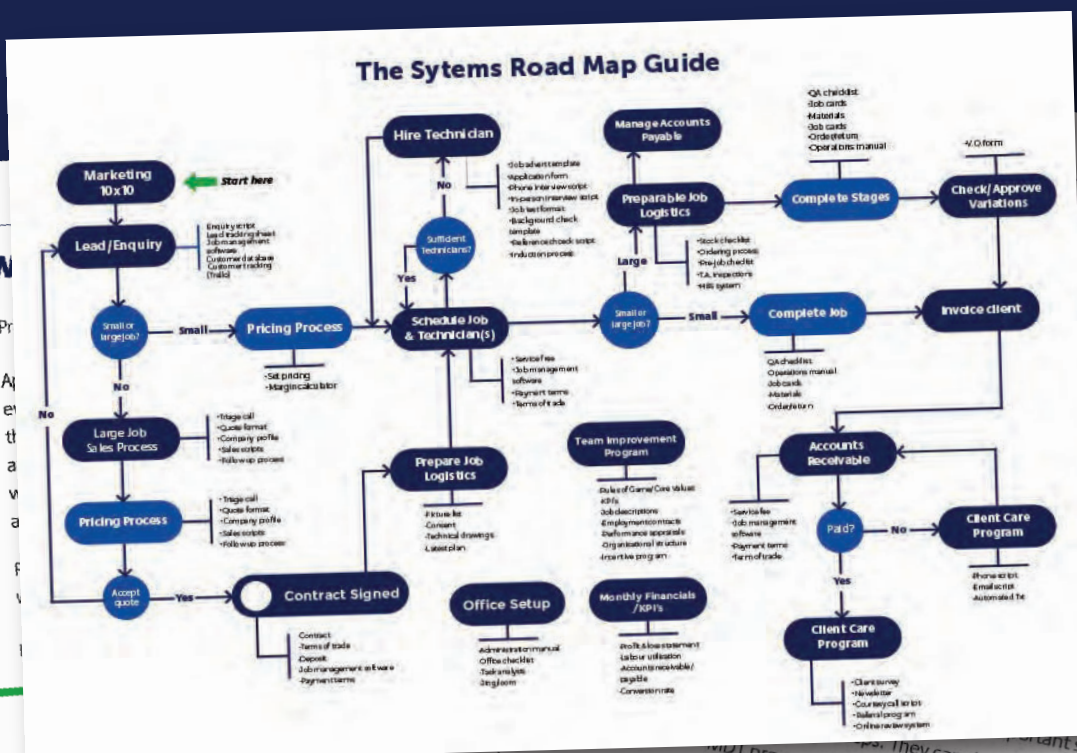


The Systems Road Map Guide

By Profitable Tradie



Profitable Tradie

How

STEP 1

STEP 2

STEP 3

STEP 4

1

2

3

4

5

6

- Document the steps. They can do this or use best practice (e.g. MDT program). Hard way + easy way.
- Delegate to team members.
- Create KPIs to measure system performance.
- Continually revise and update.



FINAL TIPS

- Don't over complicate things.
- Use lots of photos, videos and screen recordings.
- Put all systems online in the cloud so your team can access from anywhere + there is a single place to update.

profitabletradie.com



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What Happens When You Don't Have the Right Systems in Your Business?



The business relies on you.



Your team makes mistakes.



Your business can't grow... or when you try, you scale up it's chaos.



Your business is not sellable.

What Happens When You Do Have the Right Systems in Your Business...



Your business runs on autopilot



Your team are productive and efficient.



When you expand, you expand profit rather than hours worked.



You have an asset you can sell.

What if you had a **proven template** to create a **profitable, systemized business**? ➡

How To Use This Guide...

- STEP 1** Print your systems guide.
- STEP 2** Apply the 80/20 rule to building your systems. Trying to fix everything at once is way too hard. Pick the 20% of the systems that are giving you the most headaches. Then list the problem areas from worst to least. Work on creating one system per week. Within 90 days you will have resolved 80% of your headaches.
- STEP 3** Find/Copy/Improve best practice systems that will solve your problem area.
- STEP 4** Use the **systems road map** guide as a starting point.

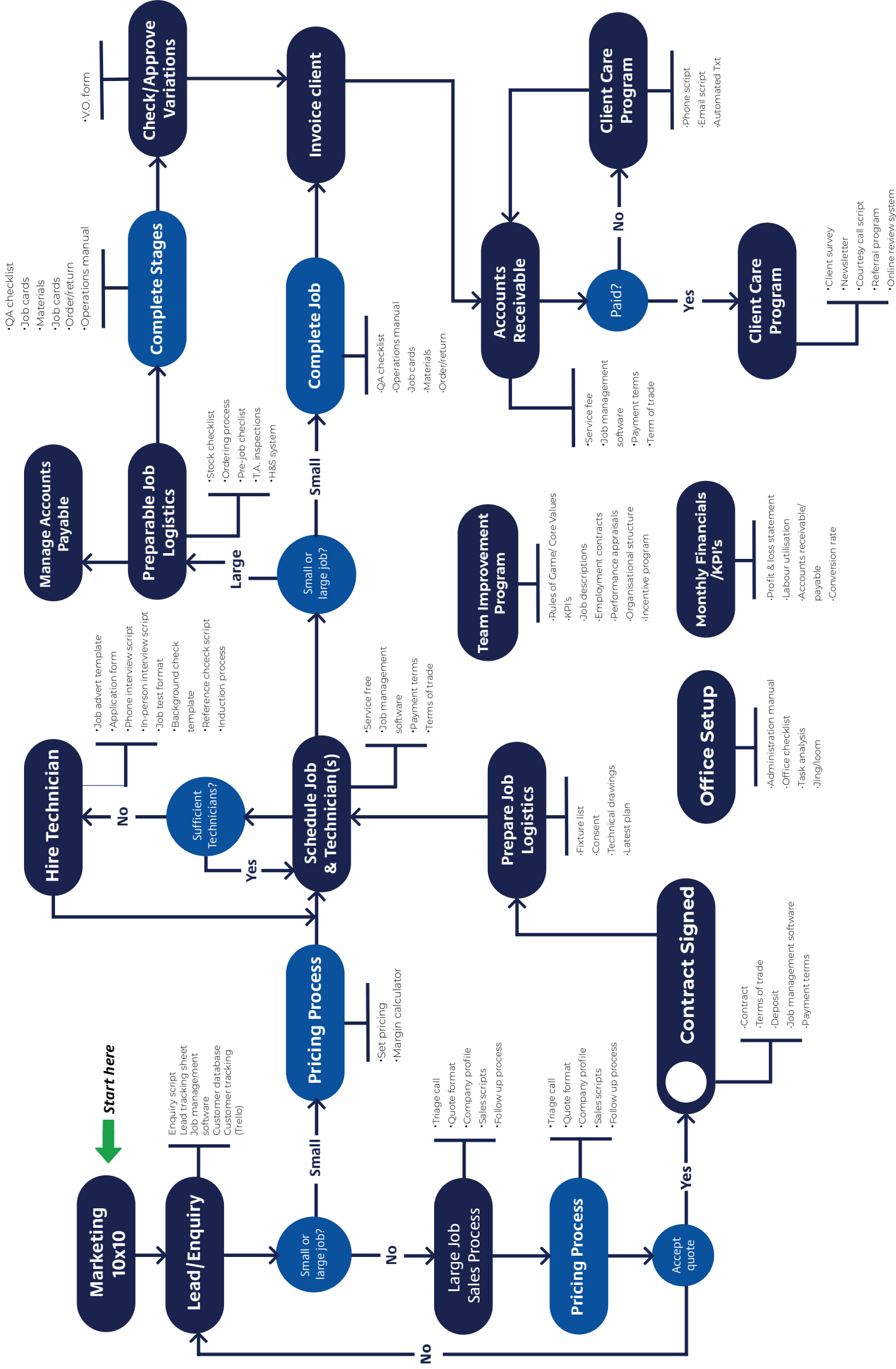
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- 1** Flowchart.
 - 2** Apply 80/20 rule to do the most important stuff first.
 - 3** Document the steps. Using technology or pre-built templates can help speed up this process.
 - 4** Delegate to team members.
 - 5** Create KPIs to measure system performance.
 - 6** Continually revise and update.



FINAL TIPS

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- **Put** all systems online in the cloud so your team can access from anywhere + there is a single place to update.

The Sytems Road Map Guide



Learn How to Go From Frantic to Freedom By Creating the Right Systems in Your Business

Our Mission: to turn good plumbers, electricians & similar tradesmen into great business owners.

At Profitable Tradie, we teach **Plumbing, Electrical** and **Service Business Owners** how to make more profit, buy back time, gain **more freedom**.

Having worked with 1354 Plumbing, Electrical and similar service businesses, and developed proven strategies for business growth our members take the shortcut to success without having to reinvent the wheel.

So if you want to fast track your results, create a well systemised operation and take control back then we can help you.



TONY FRASER-JONES

PROFITABLE TRADIE | CEO

Tony Fraser-Jones

This Guide is Great...

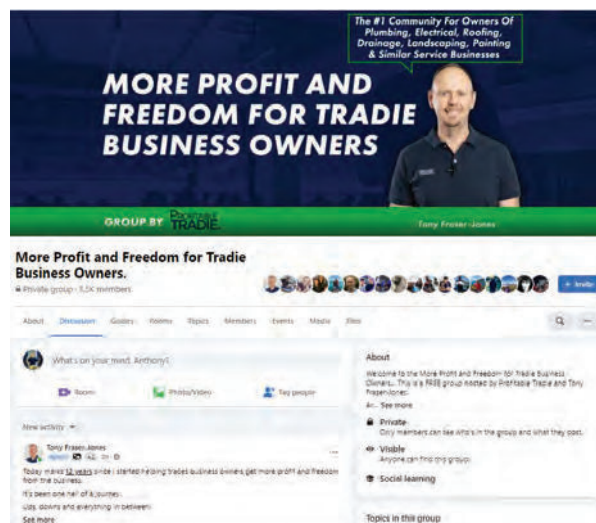
How Do I Improve My Business Better?

1

Join our free Facebook group, 'More Profit and Freedom for Tradie Business Owners'

This group has been set up to help people like you connect with others on the same journey.

Ask for a hand - submit a question to get suggestions or advice from other members, including the Profitable Tradie coaching team



Join now

2

Jump on a strategy session with one of our business coaches

Register now for a **FREE 15-minute call** with one of our coaches to figure out what you need to do right now, we'll provide with clarity and direction in your business

Book now



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